

Maurizio Merlo

Networker

Business Lawyer and Developer
Territories Energy Welfare Innovation
Writer - Essayist

The right growth
From Globe to the Territories and return



Owner of Maurizio Merlo.Net

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PROFESSIONAL PROFILE

TODAY

Developer in energy saving and public and private lighting culture. Partnership between companies and public-private integration. Developer business for Companies, ESCO (Energy Service Company).

Main activities:

Energy Welfare Innovation network organizer;

Expert of territorial processes and enterprise and integration between public and private sectors;

Networker - Business Lawyer - Writer - Essayist (development of business; legal and financial; relationships with government; government grants European and regional).

Writer-Essayist

Political and juridical essayist writer in many cultural magazine.

He published a narrative trilogy in 2017-19 Ed. Nerosubianco - Cuneo.

This books are the first of an autobiographical trilogy. They tells about a long path of experiences, starting from his beloved Sicily and the vivid memories of his youth among the orange blossoms of this enchanting land. His experiences continue in Turin through his civic and political commitment, his university studies and research and his professional accomplishments.

THE RED THREAD OF MY PROFESSIONAL CAREER

The Lobbying and the territorial processes: Lobbying activities in the public and private sector. It is "the **red thread**" that unites all the professional history, which unfolds in the different periods - public administration (**1977-86**), advocacy (**1986-2012**), essays (**1972-**

2019), the current activity of developer in the process of facilitation and regional energy savings, networker- business lawyer (**2009-2019**) - and that underlines and marks the most significant passages.

The activity consists of: in building networks of knowledge and innovation networks between companies; coordinating tables which several actors - businesses, scientific organizations, and political institutions - leading them to a shared synthesis and its effectiveness is based on the ability to create a dialogue between different worlds through functional networks of language. The result of these activities is the development of projects, initiatives, business that would have remained otherwise mere exercises.

Developer for Enterprise (relationship with the local authorities), oriented to the facilitation and development of regional and business processes, as well as the creation of "partnership" public / private partnerships, particularly in energy savings and lighting in the public and private sector.

Experience as a jurist and public administration:

- networker - business lawyer in energy saving, process integration and territorial public-private partnership; other experiences in other sectors (welfare and innovation) (**2009-2019**);
- solicitor and commercial lawyer, in Turin (**1986-2012**);
- counselor and jurist operating in the legislative and technical production in the sector of the public administration (**1977-1986**);
- coordinator for the realization of legal and administrative projects in the sector of the public administration (**1977-1986**) for Regione Piemonte. Significant experience in the field of the techniques of public and private administration and in the redaction of legislative and administrative documents, social safety (**1977-1978**), handicraft.

Writer/Essayist/Ghost Writer: political, legal, social themes (**1972-2019**); participation to the redaction of a political-cultural magazine (**2009-2010**); essayist of on line magazine "Lavoro & Welfare" (**2015-16**); professional Ghost Writer (**2012-16**); fiction writer (**2016-19**).

Administrator of various companies and trade associations (**1975-2019**). The closest experience to my current entrepreneurial and professional role has been the role of Commissioner of the Agency of Local Public Service of the City of Turin (2001-06). The Agency performed functions consultancy in favour of the City Council, working with a staff of excellence, consisting of specialized professionals and teachers of the Polytechnic and the University of Turin.

ADDITIONAL INFORMATION

Date and place of birth: Palermo, 6th March 1953.

Qualifications: 1986 - State Exam for the title of lawyer; 1982-83 - participation to the courses of "Scuola di amministrazione Aziendale" (Academic courses for Managers) in Turin; 1978 - University Degree in Turin (Lawyer).

Languages: English (level upper intermediate): participation to several courses both in Italy and England (Plymouth and Cambridge), 1991-92.

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